Albuquerque Square Dance Club, Inc. A Non-Profit Corporation Meeting of the Board of Directors April 2, 2018

Members present: Margaret Bolshazy, Jerry Gilbreath, Alice LaCelle, Lin Miller, Sheri Pastian, Lorraine Pratt, Bob Stevens, and Dee Taylor. Absent: Cecilia Pounds. Guests present: Richard Riger, George Sewell.

Call to order at 5:01 pm.

Jerry called for any **corrections to the Minutes of the March 12th meeting.** Minutes unanimously **approved.** Lorraine asked Jerry to clarify his comment from the March 12th meeting about Lorraine having sent an email implying that she did not like him. Jerry said he would check back and bring the relevant email to the next meeting.

Treasurer's Report, Sheri: (copy attached)

- Still collecting **membership dues**. She is asking that clubs report dancers who have stopped dancing so that she can note that they are inactive. Margaret said that many of the clubs are good about reminding dancers to pay dues, and also good about charging the extra \$1.00 for non-ASDC members, which gets people's attention.
- Lin asked about the current Wells Fargo **loan balance**; per Sheri it is \$32,409 after a \$200 curtailment.
- Treasurer's report unanimously **approved.**

Contracts: Lorraine

- As agreed in the last meeting, Alice has been learning some of the scope of the Contracts job. Alice received copies of Lorraine's worksheets, flowcharts, and standard contracts, showing contracted dates for the Hall, including regular club nights reserved. Alice and Lorraine also met to go over the way dates are assigned, the various types of contracts, how the calendar works, how keys are distributed, and how deposits are collected and returned. Alice is impressed with the size and detail of the job and the amount of time Lorraine must have to spend on all of this. Alice is feeling fairly worthless because Lorraine has already gotten everything filled in for 2018 and her worksheet is almost full for 2019.
- All of the "special dances" are on the calendar for 2018 and 2019. Lorraine has already contacted everyone who does a "special dance" re dates that work for them. We should not have any controversies over people not getting courtesy calls about their special dances. Lorraine went through the list of special dances from memory to see if anyone knows of a missing dance.
- **Jerry wants to know if there is any open Saturday during 2019.** Lorraine said that there will probably be some openings on 5th Saturdays not taken by Central District, which has first claim on those dates. She is waiting until the new CD Board meets in May to ask what dates they will free up. There are 4 or 5 possible Saturdays they could use, but they typically only use 2 of them. Jerry said that Bear Miller wants to do a weekend in 2019, a Friday, Saturday, and Sunday. Lin pointed out that a festival takes priority over all other dances, but Lorraine said that is only if it requires the entire Hall (both sides). We all agreed that this a reasonable rule.
- The 2018 Rendezvous will take the entire Hall for 3 days, so they will bump regular renters. This festival is new to Albuquerque; it used to be held in Red River but was moved to Albuquerque due to the town council in Red River raising the rent on the Community Center from \$300 to \$900. The only Square Dancing in the Red River Community Center now is run by the town council, and they bring in callers from Texas.
- George Sewell said that Sewell's Jewel's was bumped from the evening of August 3, 2019 to the afternoon of August 10th, and could they get an evening date instead? Lorraine said that FolkMads doesn't dance in August, so she could probably move ADC to a Sunday night and

let Sewell's Jewels have Saturday night of Aug 10th. Lorraine likes to get all the info she can about what dates the square dancers want so that she can use that info when she negotiates the 2019 contract with ADC, which uses the entire Hall (both sides). **Jerry asked when Lorraine starts working with the outside groups for the following year's dates, and she said in August, which works well for ADC and Folkmads.** That way they have time to line up other venues for dates that are bumped from our Hall. Other facilities fill their calendars early, so our customers need the extra lead time. Sheri and Lin agreed that this was reasonable. Jerry asked Lorraine to proceed with changing Sewell's Jewels to an evening date if/when she can work that out. Lorraine said she will put Sewell's Jewels in for August 10th and when she works with ADC on their 2019 contract she will tell them that date is not available.

- Jerry said that sometimes an out-of-town caller is passing through and wants the chance to call a dance on short notice, and the clubs Jerry works with will let that caller step in for a regularly scheduled dance and then the club pays him/her out of the proceeds of the dance, after expenses. He asked if the Sewells would be open to letting a caller take one of their dances if that comes up on short notice. George said they would be open to discussing it, and Jerry said if he gets a request for a date that belongs to the Sewells he will refer them to George; George said that would be fine. He said that during the caller school recently several student callers took turns calling tips at Sewell's Jewels dance, and Mike Sikorsky called a duet with Courtney. This kind of thing draws more dancers, and the Sewells are in favor of being flexible.
- Lin said when Duke City has the opportunity to bring in a traveling caller it benefits the square dance community, and Jerry said that the callers go on to tell people how great our facility is, which encourages other dancers and callers to come to Albuquerque.

Maintenance: Bob

- Clean-up Day: This Saturday will be Spring Clean-up. Lorraine sent us all copies of chore lists that she found with ASDC records. Bob reviewed the lists and removed some of the things that he prefers to take care of himself. He doesn't want anyone else on the roof, so he removed anything to do with that. Lin agreed with that he doesn't want ANYONE on the roof. Bob also wants to add an item for removing marks from the walls and wood floors with Krudbuster. Lin said he will fix the lists for Bob's changes. He can also send out an all-member email requesting that people bring rakes, ladders, buckets, and whatever else we think we need. Sheri wants copies. Margaret will check our supply of large trash bags. Sheri will bring refreshments and we need to make coffee when we arrive. Bob will be here early but will have to leave early also. Jerry will be out of town and said he was sorry not to be able to attend. Margaret mentioned that she has been seeing lots of non-square-dance related adds and notices on our bulletin boards, and she has been removing them. Cleaning the bulletin boards and making sure only current, square dance related items are there would be a good clean-up day chore. Bob will be outside, he asked who will be supervising the inside work. Sheri said she could do that, and there will be enough Board members present to keep an eye on things.
- Outside lights: Bob has a proposal that he likes from Ed Carr that will cost us \$3774.05 after a rebate of \$687.20, with an estimated annual electricity saving of \$473.93. This would include 3 LED units, (a considerable improvement over the mercury vapor lights), each on a three foot extension above the roof, lighting up the area to the fence on the front and up to the hotel on the east. Bob said the lights are on from dark until midnight. Bob has several other bids but they are not as good for what we would get as the Carr bid. Sheri said we can handle this financially with what we have in our cash account. Jerry said he has dealt with Ed Carr for many years and knows he does a good job. The Board unanimously approved Bob to move forward with the lighting project with Ed Carr at his own discretion. George Sewell asked if there could be a problem with the new lights shinning into the windows of the hotel next door. Bob said no, that the lights will be tilted at an angle to avoid that.
- Bob will be turning on the **Air Conditioners** this weekend.

Supplies: Margaret

Checked supply closet and supplies are in good shape. Will make sure we have enough dusters for the walls. We may need scrub brushes; we have plenty of the large trash bags for outside work. We also have plenty of rags. Margaret said to watch and make sure people don't throw away any spray bottles, since we re-fill those. **Jerry said that we need some new dust mops**, and these are best purchased from a Janitorial supply store. He will check on this for us.

Vice President's Report: Dee Taylor

2019 Spring dance: Dee said that Dee Dee Dougherty is available, and do we want Shirley Underwood to do the Rounds? Alice said Dee Dee is very loud and does not respond to requests to reduce the volume. Several people complained re the volume, and Alice ended up with a headache, while her husband and some others complained that it overwhelmed their hearing aides, even with them turned down. Margaret said she could not turn her hearing aides down low enough with Dee Dee. Sheri said we could address this with Dee Dee and make sure she understands it is a problem for some people. Dee said that Dee Dee wants to do this as a Festival, but Dee didn't think we would want to do that as it would be too much work for the Board. Lin and Jerry disagreed and said we should consider it, with three or four days of dancing counting the trail-in, trail-out dances. Sheri and Alice objected as they don't want the extra work – so many days and so many sessions. Lin said the whole Board doesn't have to come in for every session, we can split it up, and it is not really that hard, that they do it for Hot August Nites without even having a Club to sponsor it. He and Larada have participated in the running of a number festivals, and it is not as much work as we think, plus we could make some money, maybe as much as \$1000 for the ASDC. Jerry said we need to know how much Dee Dee would charge to do a festival before we make a decision; Dee should check on that. Duke City would have to go dark, and Sheri said we would not have the Advanced Dance Friday night, but Jerry said we could schedule some time for some Advanced. Lin said all we would be adding to make it a festival would be a Saturday morning session and a Sunday trail-out. Dee Dee mentioned that if we had a festival she could probably pull in some of her Arizona dancers, which would add to our profit. She is staying with Jerry, which saves us on hotel bills. We need to think about this and vote on it soon, because we would need to plan and schedule. Lin pointed out that Board members need to make sure they get plenty of dance time if we do the festival so they won't feel burned out by all work and no play. Lin said we need to make a decision soon to have lead time for advertising and planning.

Old Business:

• Spare 300 Amp: Jerry is working with a highly experienced Hilton technician out of California, and he thinks that the mother board is definitely fried. It would cost approximately \$635.00 to send this to the company in Calif to fix. OR, he could send us a new mother board for \$165, we could get a local technician to work with him over the phone to install it. Sheri is opposed to having anyone try to install the board on our end. Bob asked if we should replace instead of repair. Jerry said that the older 300 amp in the East Hall is starting to have problems, and it could use some refurbishing. Jerry likes to use his own equipment, said we might consider buying two new 220 amps for approximately \$1,400 each to replace the amps we have. There is a reduction in individual price for buying two. You can also get used 150 amps for between \$1000 and \$1500. There are only three local callers still using records instead of computers. Bob asked if we would really need two new amps. Jerry said that we have two working amps, the 500 in the West Hall and the 300 in the East Hall, and as long as they are treated property we are OK, maybe for another two years. Lin said he would go with new at \$1400 instead of spending \$635 on something that came over on the Mayflower. Jerry said we should discuss this further at the next meeting. He will check on what is available – we might

be able to get something used. Guest Richard Riger questioned why we would restrict ourselves to Hilton sound equipment since we might be able to get a better price with a local company. Jerry said that 90% of callers use Hilton equipment because it is designed for square dance calling, where the caller voice must be distinctly heard in conjunction with the music. Jerry has tried other amps but Hilton works best for Square Dancing because it is designed specifically for that.

New Business:

- Bob asked who has the **trailer in the parking lot** with the CO plates. Lorraine said they are here for the Caller School and leaving tomorrow.
- Richard Riger said per the By-Laws that any member may examine any ASDC records, and he is interested in the monthly minutes. He asked if he could be added to the email list for receiving the minutes of the Board meetings. Jerry said we will check the By-Laws and get back to him on that.

Next meeting: June 4, 5:00 p.m.

Meeting adjourned at 6:26 p.m.

After the meeting Richard produced a copy of the By-Laws to show that the minutes are public, and showed Jerry the relevant section. Jerry said we would discuss and let him know.